

FREQUENTLY ASKED QUESTIONS

ABOUT BEING A STAMPIN' UP!® DEMONSTRATOR

What are the minimum sales requirements?

You only need to submit 300 CSV (Commissionable Sales Volume) or \$551 NZD in sales per quarter. Also, you can submit your sales in any increment you wish and still receive your 20-25% discount and any commissions.

What if I want to do this as a hobby and not necessarily a business?

Stampin' Up! supports all demonstrators, no matter their goals or level at which they choose to run their business. If you choose not to hold events, you can simply place your own orders and/or collect orders from family and friends to meet the quarterly sales minimum.

Can I be my own hostess?

Yes, you can be your own host anytime you want. Invite your family and friends over and share stamping with them. You will be the host, receiving the Stampin' Rewards.

How much does it cost to get started as an Independent Stampin' Up! Demonstrator?

The Starter Kit is only \$189 NZD, and is fully customisable. You choose up to \$285 NZD worth of any current Stampin' Up! products, and you will also receive a business supplies pack containing materials you need to run your business (valued at \$90 NZD).

How can I make money as a demonstrator?

You can earn money in three ways: instant or deferred income (20 or 25 percent of each order, excluding GST and shipping), monthly volume rebates (4-13% of your total monthly sales), and monthly team commissions (1-6.5% of your team's sales).

Do I have to recruit other demonstrators?

No. However, if you were to recruit demonstrators, you would be paid team commissions on your team's sales, but this is a perk, not a requirement.

Where will I get project ideas for my events? What training can I expect from Stampin' Up!?

Stampin' Up! provides dozens of training resources filled with project ideas and tips to help you run every aspect of your business, including a quarterly publication called *Stampin' Success*, Demonstrator Support agents, a demonstrator-only event, and annual and seasonal catalogues.

Is Stampin' Up! a well-known, respected company?

Since 1988, Stampin' Up! has been selling stamps and paper crafting supplies. In that time, not only have they won industry awards and accolades, but also the loyalty and admiration of demonstrators and customers alike. And that is a trend that they work hard to maintain.

What if I decide that I don't want to remain a demonstrator? Will I be penalised if I finish?

You may choose to stop at anytime, and you will not be penalised. You simply stop placing orders. However, there are many benefits to remaining an active demonstrator.

ANY OTHER QUESTIONS? Don't hesitate to contact me.

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